



Serving
GOVERNMENT,
serving
CANADIANS.

Au service du
GOUVERNEMENT,
au service des
CANADIENS.

Financial Forecasting in IT

A CIO's Perspective

Tammy Labelle PSPC

www.pspc-spac.gc.ca



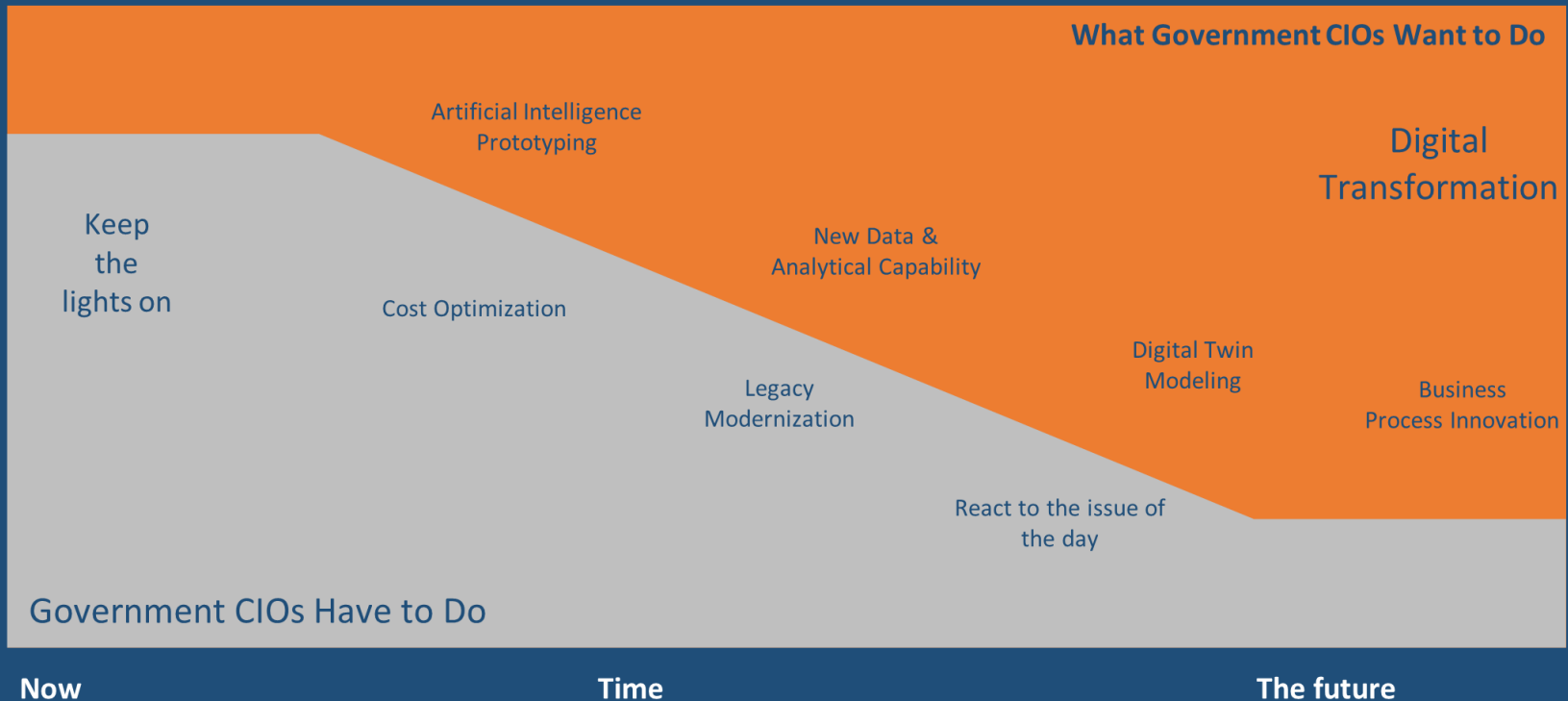
Public Services and
Procurement Canada

Services publics et
Approvisionnement Canada

Canada

A CIO's Reality...

Aspiration Versus Reality



PSPC's Digital Vision

- To deliver **programs** and **services** to the Government of Canada in:
 - simple,
 - modern,
 - effective ways
 - that are optimized for digital
- and are available
 - anytime,
 - anywhere, and
 - from any device
- **new behaviours and strategic actions are required**



Digital Projects - Forecasting

IT forecasting can appear daunting for the uninitiated, but is really the assemblage of hardware and software, connected by people (FTEs and Consultants).



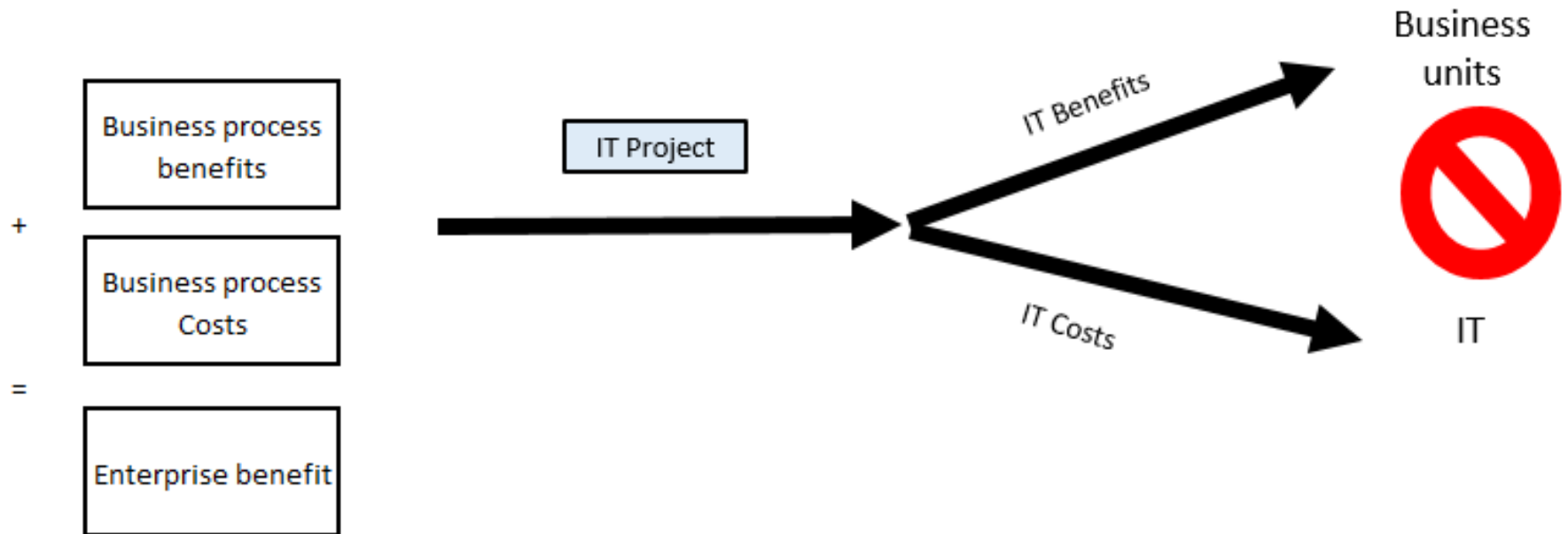
Forecasting – Overlooked Components

- Solution Options: Often projects could have multiple viable platforms (e.g. Cloud or Server).
- Risk and Contingency: Digital projects can often require higher amounts for risk and contingency.
- Ongoing costs post-close out are often forgotten.



The Divorce of Benefits and Costs

AKA – “The Myth of Cost Savings”



Digital Projects - Common Challenges

1. Belief that Digital Project Implemented = Cost Savings.
2. IT Understanding the Business, and Business understanding IT.
3. Evolving Key Partnerships
4. Value Engineering to meet budget, scope and schedule.



Value of the FMA – Beyond Forecasting

- Be the Bridge and the Glue – Digital projects cannot succeed without business, corporate enablers, and IT working as a team.
 - Learn the business and build relationships!
- Plow the Financial Road Ahead of Time
 - Secure sources of funds.
 - Accounting treatment of projects (V1 vs. V5).
 - Navigate investment management governance.
 - Financial risk mitigation strategies.



Closing Thoughts

**It's a journey...
not a destination**

