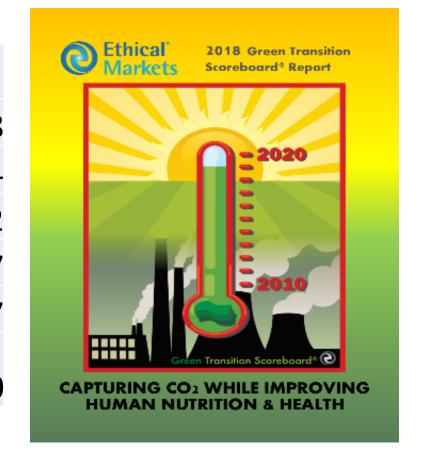
# The Green Economy is Bigger Than You Realize



Sector	Amount US \$		
Renewable Energy	\$4,419,326,835,848		
Energy Efficiency	\$2,172,353,867,074		
Life Systems	\$1,948,093,945,462		
Green Construction	\$1,265,705,544,757		
Corporate Green R&D	\$527,201,861,657		
Grand Total	\$10,332,682,054,800		





## Fighting Dragons since 2010





## My, How Far We've Come





The green economy is here, it's huge, and nothing will stop it from growing.



## Harvard Business Review

"Mounting evidence shows that sustainable companies deliver significant positive financial performance, and investors are beginning to value them more highly."





"Companies that score highly in terms of their approach to ESG factors tend to deliver higher cash returns on their investments than their sector peers."



# MSCI

"We found that, over the last five years, companies with higher ESG Ratings exhibited higher average return on invested capital, compared to companies with lower ESG ratings."



## **BLACKROCK®**

"ESG investing is not just about doing good. A growing body of research points to a link with asset performance. Companies that manage sustainability risks and opportunities well tend to have stronger cash flows, lower borrowing costs and higher valuations."

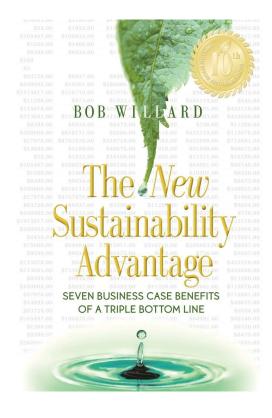


# Business Case for Sustainability

1. More Efficient

2. More Productive

3. More Innovative





### **PERSONAL FOOTPRINT VS PIGGY BANK FOOTPRINT**

Annual carbon footprint of...



FLIGHT

1.6T CO<sub>2</sub>

ROUNDTRIP

ONE

2.4T CO2

CAR

DRIVING

A GASOLINE

2.5T CO,

DIET

**EATING AN** 

**OMNIVOROUS** 

9.3T CO2

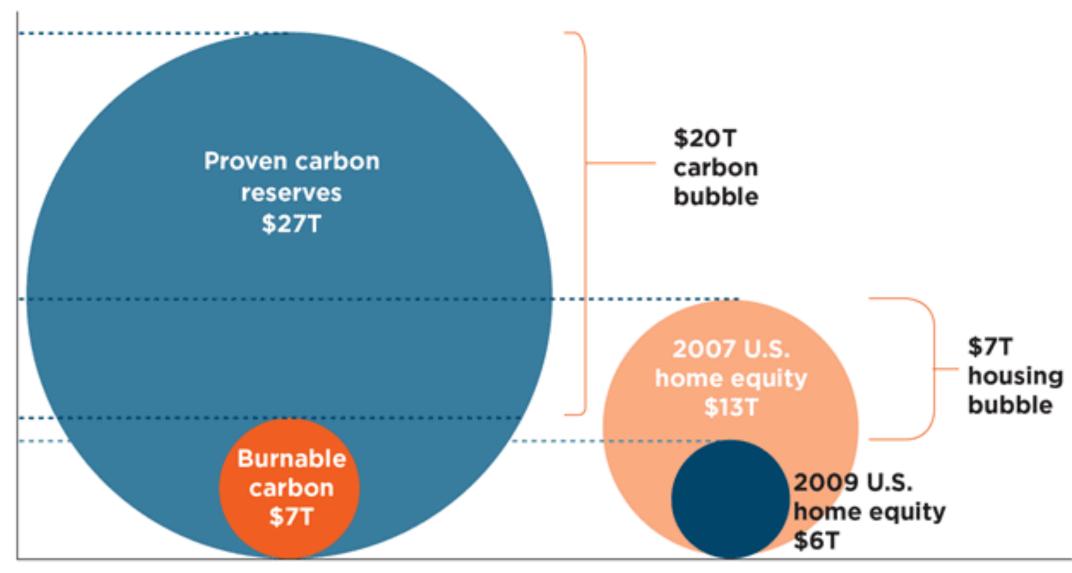
46.7TCO<sub>2</sub>

58.6T CO<sub>2</sub>

\$1**M** 

**PORTFOLIO** 

#### FIGURE 2 Potential Carbon Bubble



Sources: Carbon Tracker Initiative, Associated Press, Freddie Mac, and Federal Reserve Flow of Funds Report



"Climate change continues to pose risks to both the economy and the financial system. These include physical risks from disruptive weather events and transition risks from adapting to a lower-carbon global economy."

"If some fossil fuel reserves remain unexploited, assets in this sector may become stranded, losing much of their value. At the same time, other sectors such as green technology and alternative energy will likely benefit."

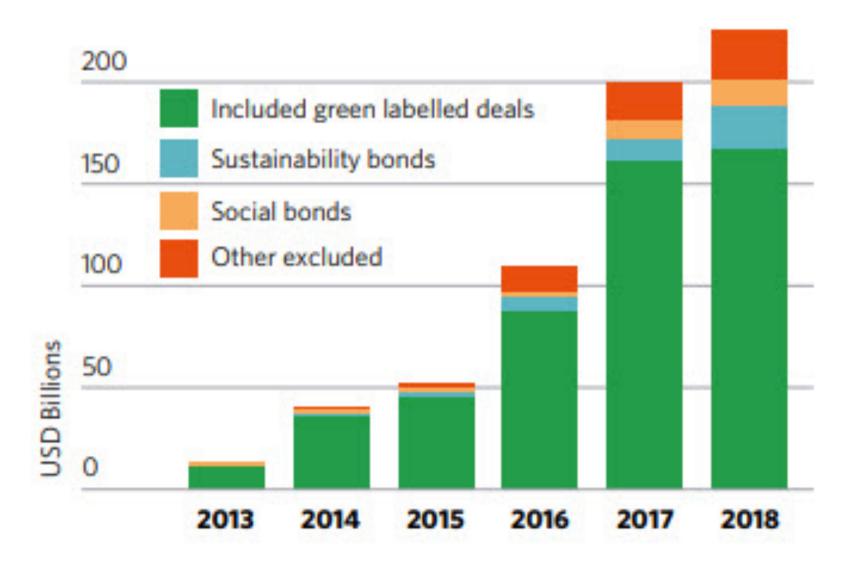


# We have all the technology we need.

It needs to be deployed!



## Impact Bonds





## Green Bonds in Canada

Issuer	Bond Size	
CPPIB	\$1.5 billion + €1 billion	
Province of Ontario	\$4 billion	
City of Ottawa	\$102 million	
Scotiabank	\$500 million	
TD Bank	\$1.5 billion	



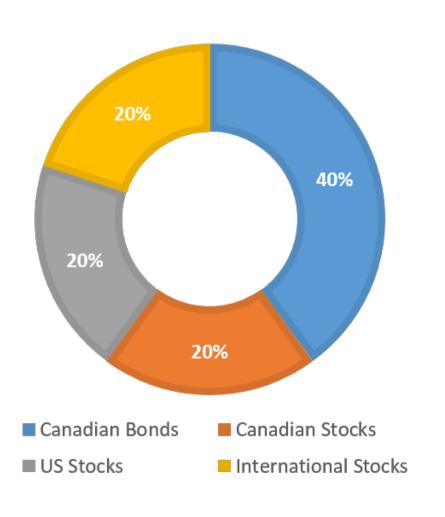
## Impact Bonds in Canada













## **Traditional Investing**

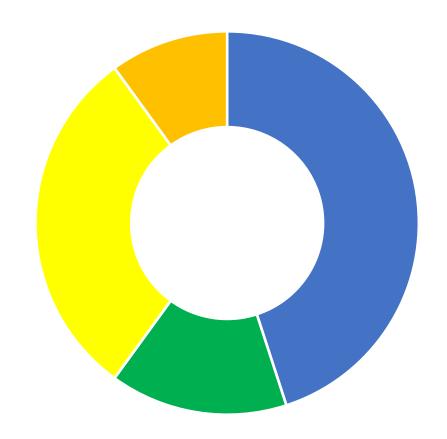
### Own Companies Like:

Exxon
Philip Morris
Lockheed Martin
TransCanada
Barrick Gold



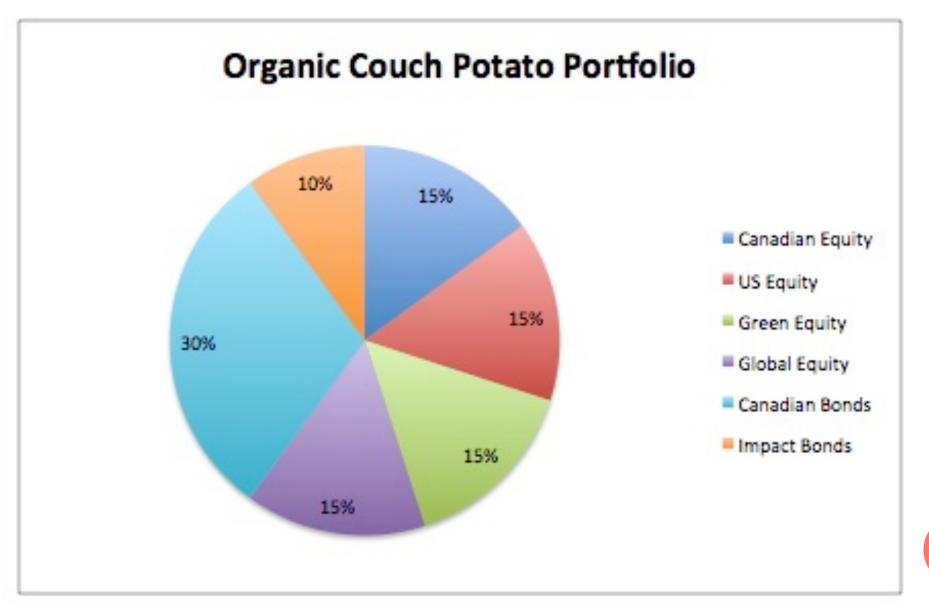


## Sustainable Portfolios

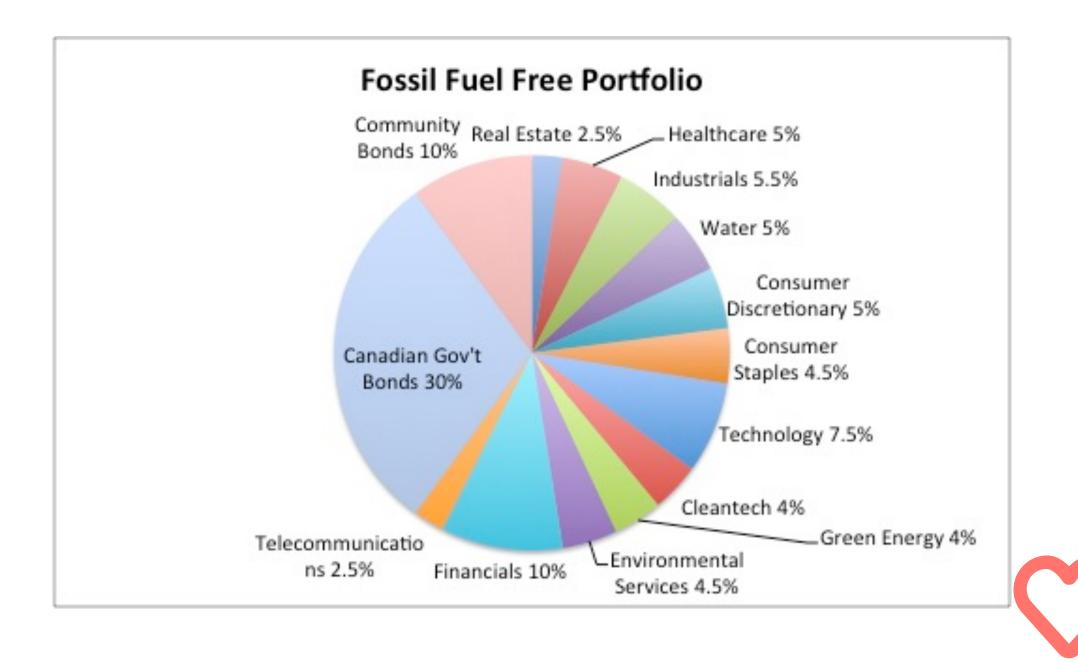


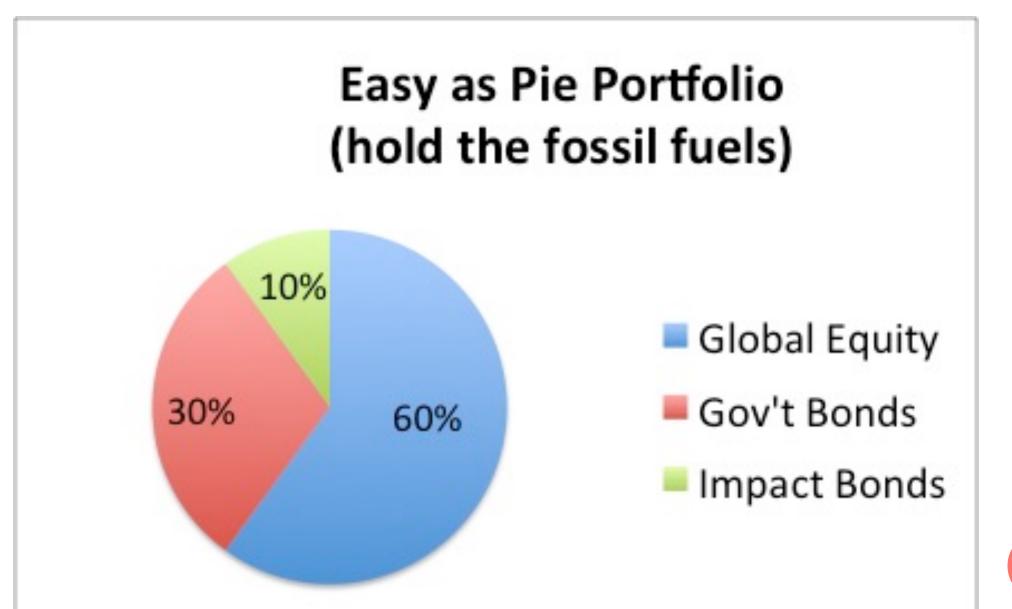
- Doing Less Evil Stocks Green Stocks
- Doing Less Evil Bonds Impact Bonds













# Good Returns

### As of November 6, 2019

Portfolio	1-Year	3-Year	5-Year	10-Year
Couch Potato	11.32%	7.69%	5.61%	6.73%
Organic Couch Potato	11.03%	8.54%	6.31%	6.36%
Fossil Fuel Free	12.79%	9.40%	6.59%	7.40%



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