

# Blockchain

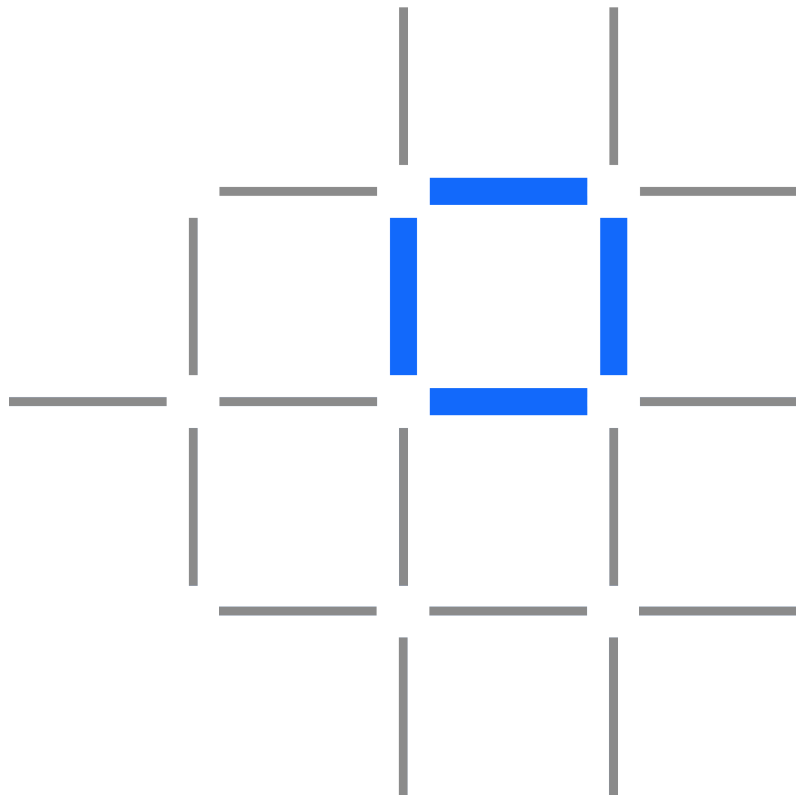
## Not just a buzzword in Government

**Melanie Gilbert**

Business Development Executive

IBM Services Canada

**IBM Blockchain**



# The Hype





# What Is Blockchain?

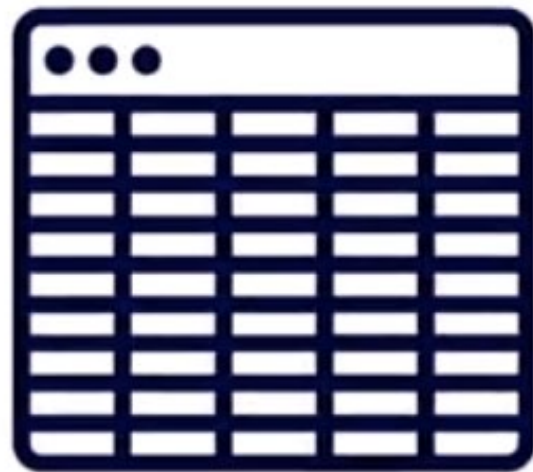
Pro Tip: Not Magic Internet Money



# Early permissioned distributed ledger...

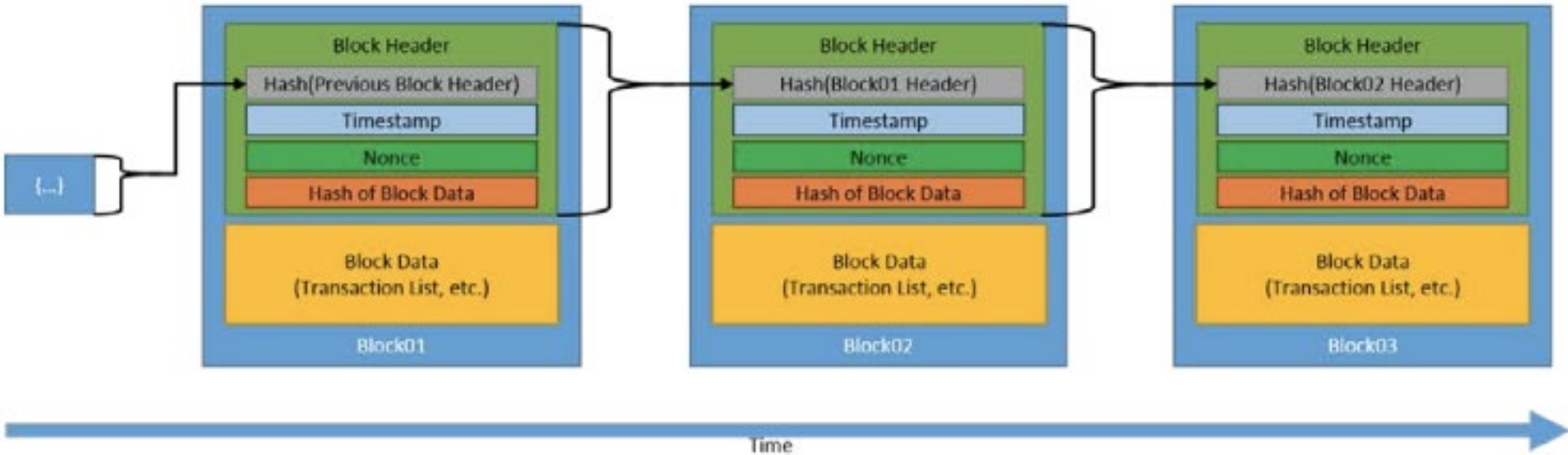


# Distributed Ledger





# Ledger that is linked through a secure cryptographic hash

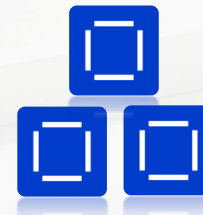


Source: ITL Bulletin Oct 2018, U.S. Department of Commerce, NIST





# Traditional databases cannot be used in untrusted networks



- A traditional database is **centralized**
- Everyone needs to **trust** the administrator managing the database
- There's typically **no immutability or provenance**
- Distributed databases do not alleviate the **trust** issue
- There are now **more copies** to worry about and **more administrators**
- **Blockchain** allows the concept of a distributed database to be deployed across an **untrusted network**
- Something a traditional database cannot handle

# Blockchains | Business Networks



## Business Network

Ecosystem the business exists in.  
Suppliers, Banks, Regulators...



## Assets

Anything that can be  
manipulated to produce value

# Blockchains | Separate Ledgers



## Inefficient

- Separate ledgers record information multiple times.

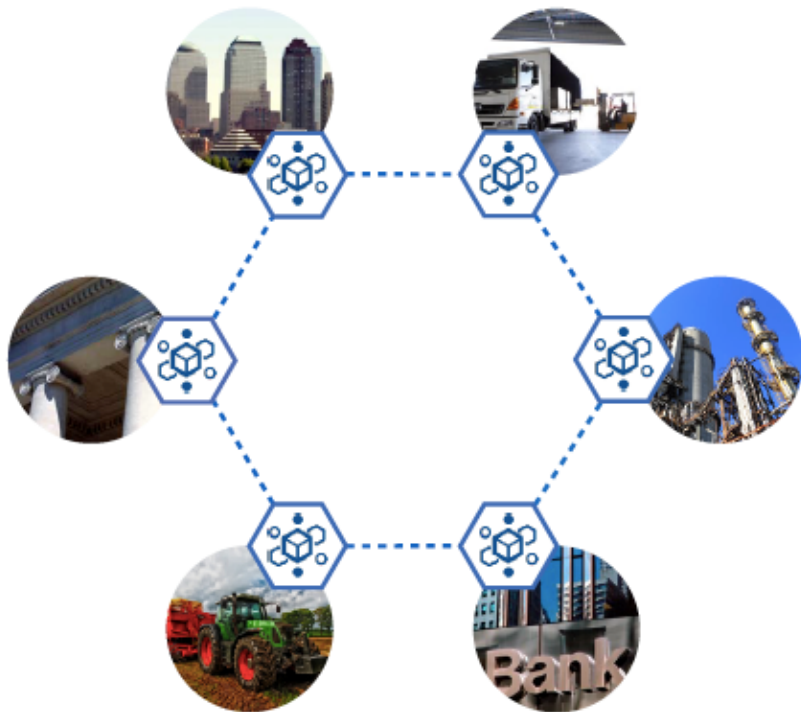
## Expensive

- Time & money consumed on maintaining the same data.
- Point-to-point exchange of data is slow.
- Exchange costs money if middle-men are involved.

## Vulnerable

- One mistake on one ledger will cause an issue.
- Disputes are hard to reconcile because data is siloed.
- Data is also often centralised.

# Blockchains | Shared Ledgers



## Consensus

- Transactions must be collectively approved

## Immutability

- Once a transaction is recorded it cannot be removed
- Assets may change but their history will persist

## Finality

- Single, shared ledger, single source of truth
- Every member has an identical replica
- Edits made to your replica are propagated round the network

# We're entering a new era.

# But old problems are still slowing us down.

## TRUST DISRUPTION

the digital economy has made trust more important than ever—but also more difficult to establish

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## DATA DISRUPTION

by not capitalizing on insights uncovered from the world's next natural resource -- their data.

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## BUSINESS DISRUPTION

is coming from all around, to achieve future growth collaboration with new kinds of partners will be required.



**Blockchain for business is ready for production.**  
**But the task of developing and deploying solutions is larger than any one business can tackle on its own.**

**66%**

Of organizations already active on blockchain are experimenting with the business model that connects people, resources and organizations in an ecosystem \*

## **ENABLING TRUST**

New technology is creating radical transparency – and uprooting how we interact, transact, and grow

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## **TRANSPARENCY**

More than a new technology, blockchain is rewriting how we do business

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## **REMOVING BARRIERS**

IBM Blockchain creates certainty, advances knowledge, brings together industries, and improves business process

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## **REINVENTING BUSINESS**

Blockchain is shifting from one way of doing business to *the* way – creating new business solutions where there were none

For traditional enterprises, more than 85% of all blockchain initiatives today lack compelling, viable and sustainable business cases — Gartner “Hypecycle for Blockchain 2018”

85%

## Identifying the business problem



A.

If a business problem is yours — and yours alone — blockchain may not be the remedy you're looking for. Blockchain is best applied where there's friction across multiple parties, and those parties can each benefit from addressing it.

# When is blockchain technology useful?

## Business Network

- A **business network** must exist, with multiple organizations that are willing / interested / incented to work together

## Need to Share Data

- There is a need for shared visibility of data or transactions between participants in the business network

## Multiple 'Writers'

- The information to be shared must originate from more than one participant.
- Multiple organizations must provide data / execute transactions

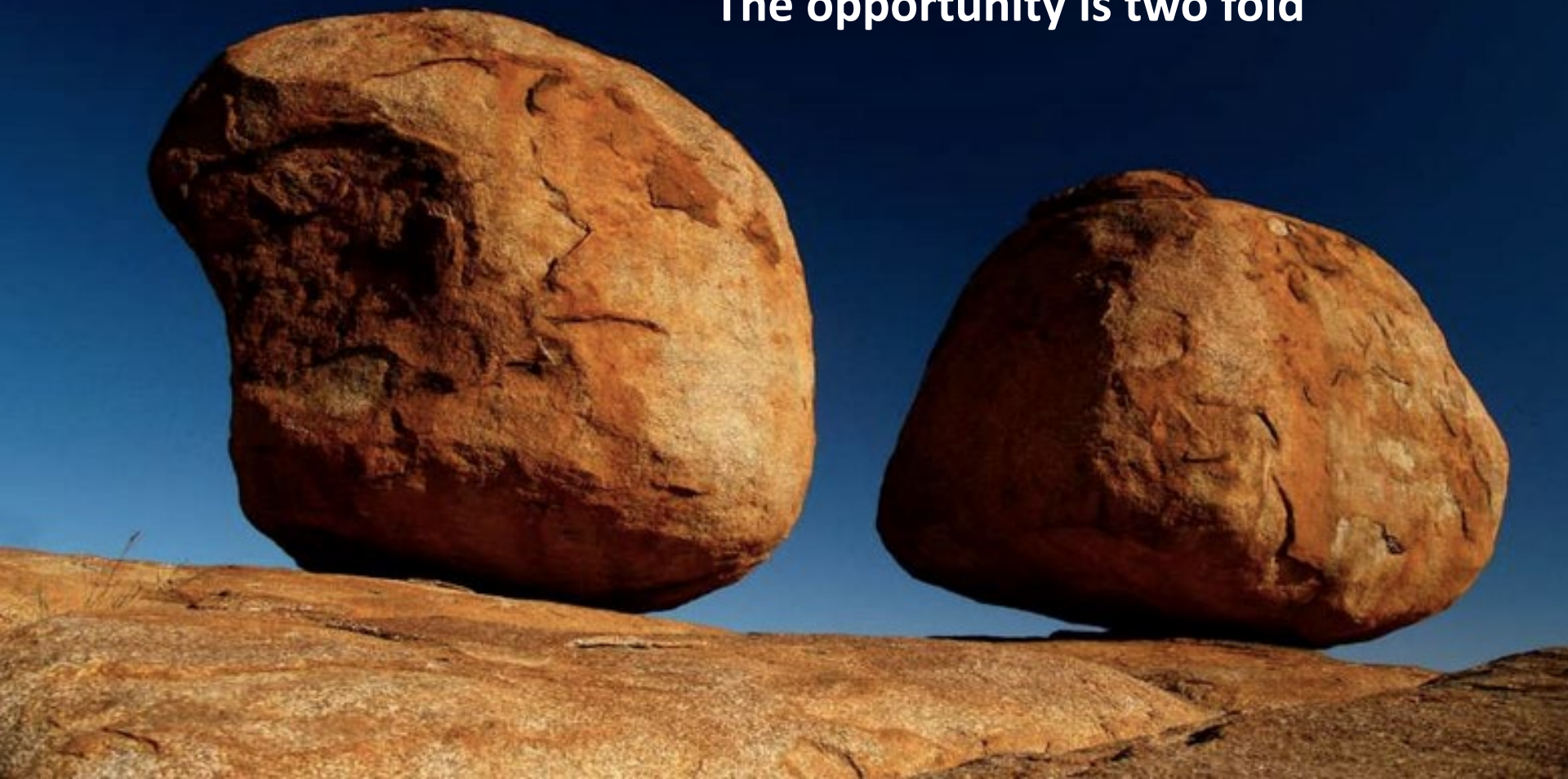
## Absence of Trust

- There is a need for a single source of truth within the network
- Participants do not inherently trust any one party to hold that data

## Existing Intermediary

- There is a desire not to have a central gatekeeper to verify transactions (or there is desire to remove one that currently exists)

**The opportunity is two fold**



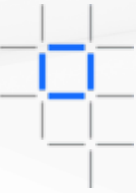


# MORE EXAMPLES



== PLEASE ==

# Example: IGF Dispute Resolution



## What?

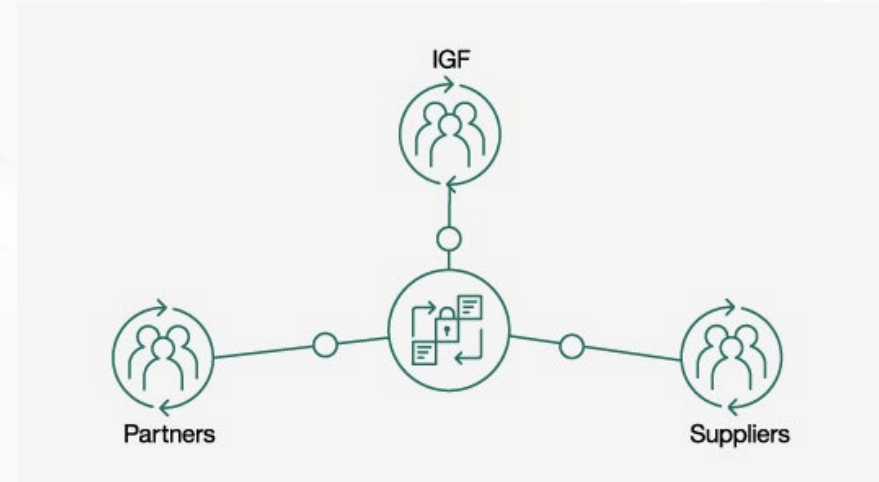
- IBM Global Financing applied Blockchain to its dispute resolution procurement process

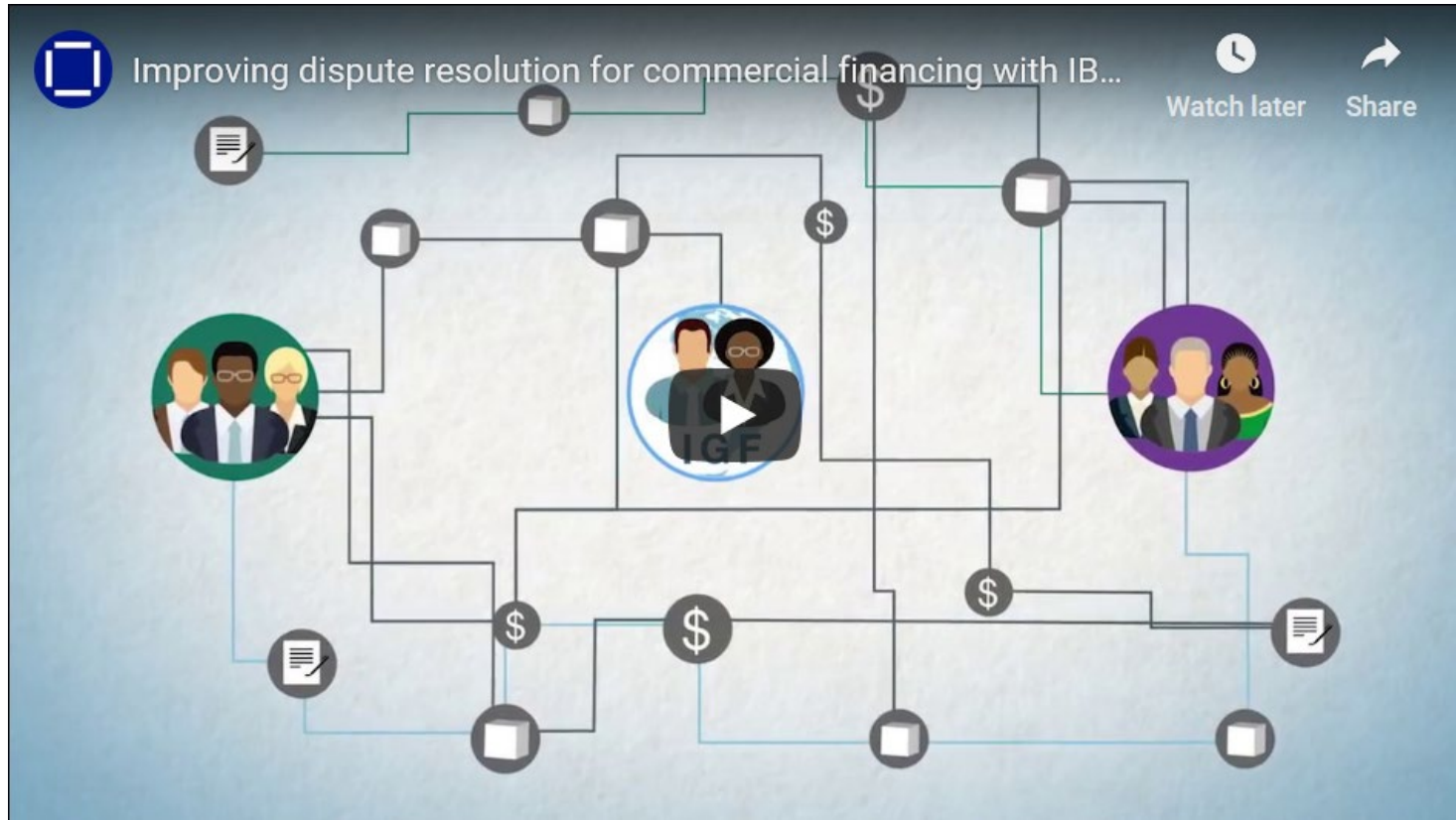
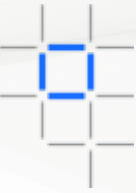
## How?

- Providing Shared Visibility to a subset of its 4,000 business partners and supplies

## Benefits

- Reduced disputes from 45 days to under 10 days representing a 75% decrease in time to resolve
- Reduced cost and liberated capital





# Example: World Wire

## What?

- IBM Blockchain World Wire is an integrated network for real-time clearing and settlement.
- Allows banks and financial institutions to send and settle payments around the globe with finality in a matter of seconds
- Eliminates enduring challenges that have long hampered the cross-border payments industry.

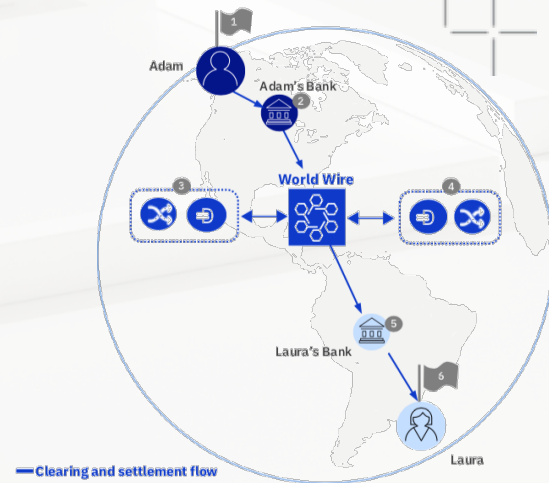
## Benefits

- Payment support regardless of size, origination, destination or asset type
- Higher visibility for streamlined transactions with reduced disputes and reconciliation needs
- Enhanced regulatory compliance through improved transparency
- Secure network with interaction and eligibility criteria as well as robust access controls

Current international payment system today



With IBM Blockchain World Wire tomorrow





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# Trade Lens

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# Example: TradeLens

## What?

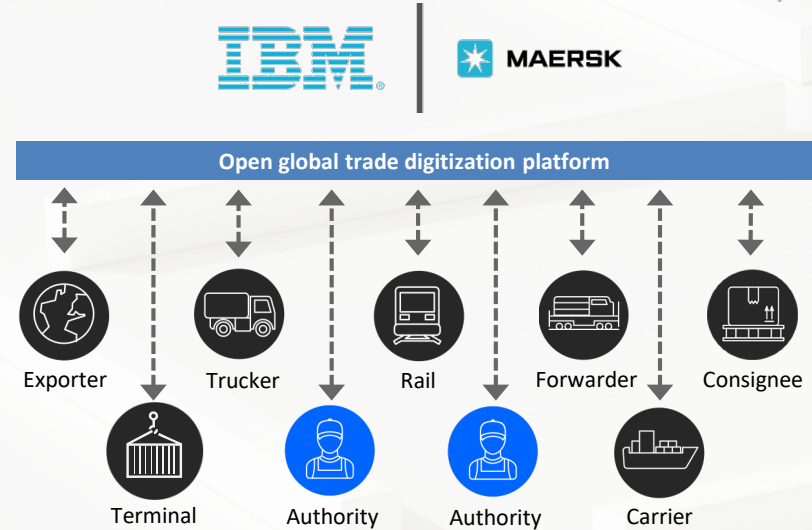
- An open, extensible platform for sharing shipping events, messages, and documents across all the actors and systems in the supply chain ecosystem.

## How?

- Providing Shared Visibility and Shared State for Container Shipments

## Benefits

- Increase speed and transparency for cross border transactions through real time access to container events.
- Reduced cost and increased efficiency through paperless trade



# Example: Food Trust



## What?

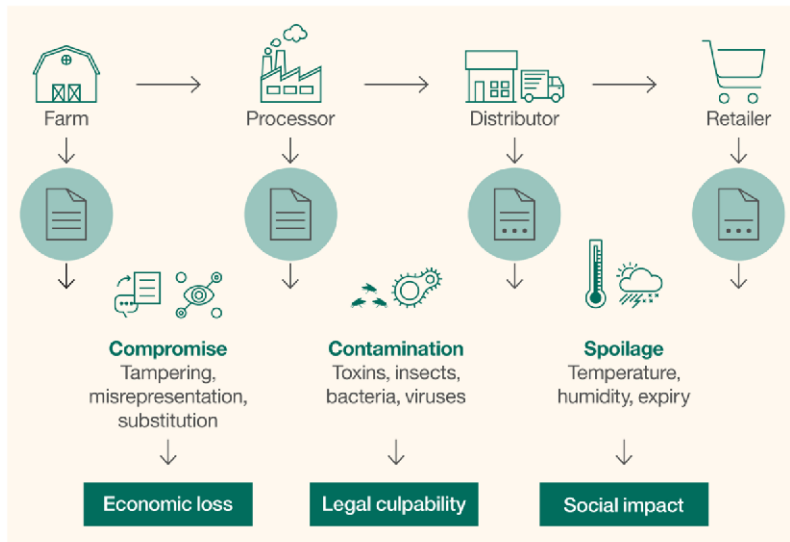
- IBM Food Trust is a set of modules providing traceability to improve food transparency and efficiency

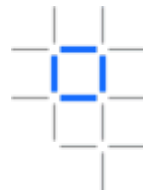
## How?

- Blockchain is used to create a trusted connection with shared value for all ecosystem participants, including end consumers.




































## Benefits

- Reduce impact of food recalls through instant access to end-to-end traceability data to verify history in the food network and supply chain.
- Help to address the 1 in 10 people sickened and 400,000 fatalities WW which occur every year from food-born illnesses.





# Making blockchain real for business with over 400 engagements and multiple active networks

Trade Finance	Pre and Post Trade	Complex Risk Coverage
  NATIXIS  TRAFIGURA 	   Fundamental to FX 	 
Identity/ Know your customer (KYC)	Unlisted Securities/ Private Equity Funds	Loyalty Program
  	  	
Medicated Health Data Exchange	Fraud/ Compliance Registry	Distributed Energy/ Carbon Credit
		 
Supply Chain	Food Safety	Provenance/ Traceability
 	          	

# Thank you

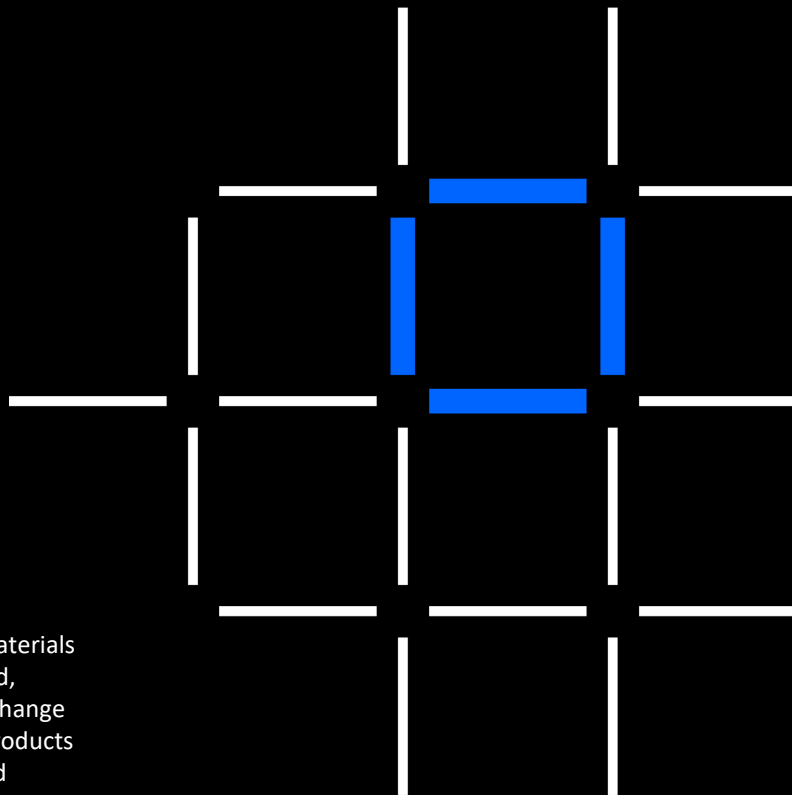
## IBM Blockchain

[www.ibm.com/blockchain](http://www.ibm.com/blockchain)

[developer.ibm.com/blockchain](http://developer.ibm.com/blockchain)

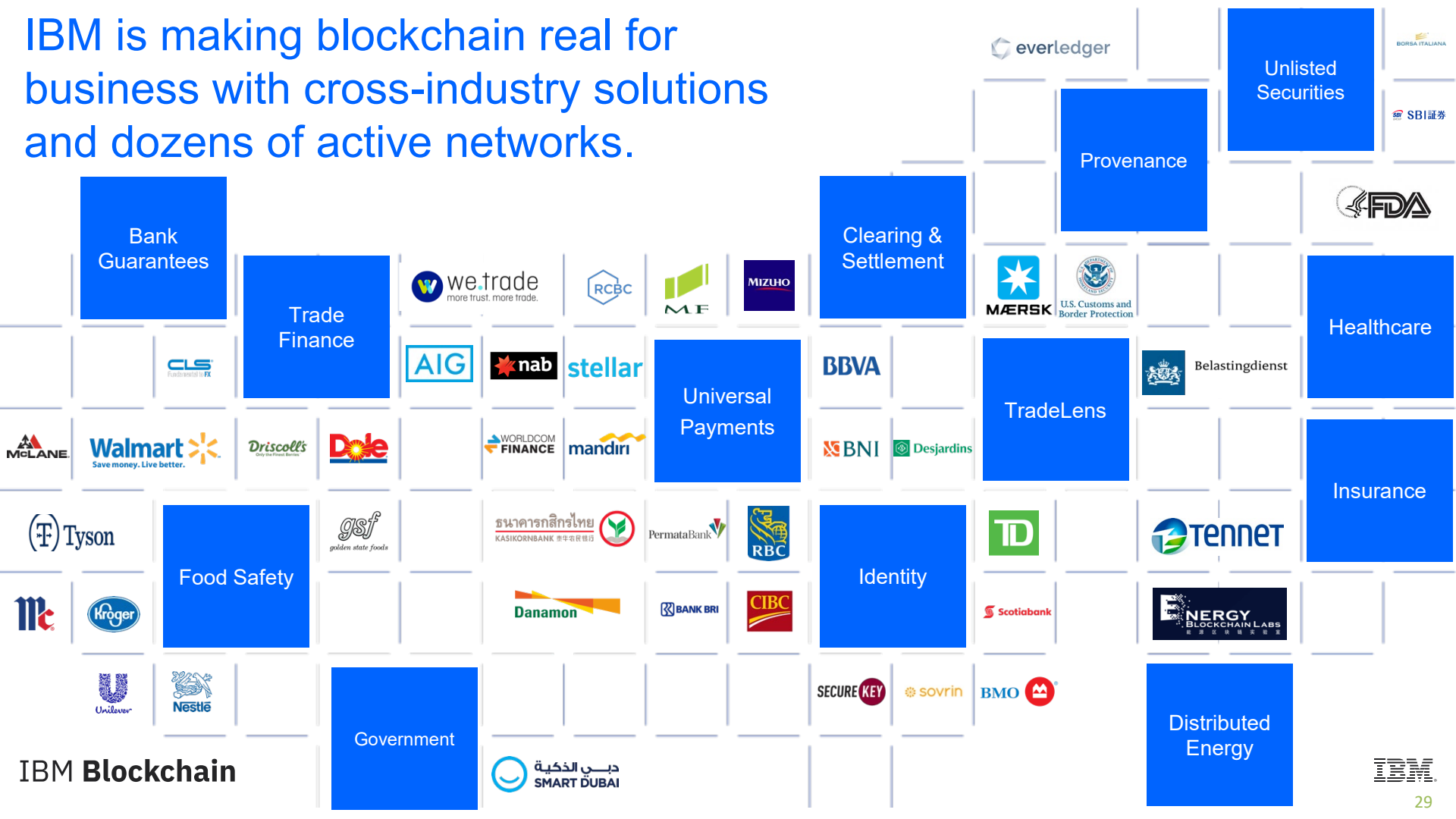
[www.hyperledger.org](http://www.hyperledger.org)

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# IBM is making blockchain real for business with cross-industry solutions and dozens of active networks.



# Blockchain Key Concepts

- **Business Networks** are collections of known, identifiable organizations that work together
  - Participants are suppliers, banks, partners, etc.
  - Can cross industry, geographic, and regulatory boundaries
- **Assets** are representations of tangible or intangible goods, or information that is used within the business network
- **Smart Contracts** define ‘what can be done’ within the business network resulting in queries + updates to assets represented on the ledger
  - Also known as ‘chaincode’, written in various programming languages
- **Transactions** are the irrefutable proof that a smart contract has been executed, and that the assets affected by that contract have been updated
- **Distributed Ledger** is database that holds records of every transaction done within the network. Multiple copies of the database exist in the network

# Public vs. Private Blockchains

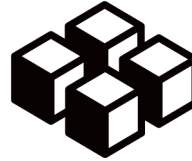
Some use-cases require anonymity, others require privacy, some may require a mixture of the two depending on the characteristics of each participant

## Public blockchains



- For example, Bitcoin
- Transactions are viewable by anyone
- Participant identity is more difficult to control

## Private blockchains



- For example, Hyperledger Fabric
- Network members are known but transactions are secret
- No (inherent) need for cryptocurrency

### **Most business use-cases require private, permissioned blockchains**

- Network members know who they're dealing with (required for KYC, AML etc.)
- Transactions are (usually) confidential between the participants concerned
- Membership is controlled